



SALES & MARKETING BULLETIN

DL 50999554 OCTOBER 3

NEC

SWA Campaign for SV9100 CP20

Continuing on from our previous SWA campaign for the SV9100 CP10 ([DL43219110 SAMB SWA Campaign SV9100 CP10](#)) we will now make the same benefits available for the SV9100 CP20.

With this new campaign NEC is removing the threshold for customers with SV9100 CP20 to step into the NEC SWA Programme or to re-join the NEC SWA Programme by removing the Reinstatement fee.

- For first time enrolments the Reinstatement fee will be set to 0
- For renewals the Reinstatement fee will be set to 0

This campaign runs from 1st October 2022 until 31st March 2024.

Prophix CPQ and LMS will automatically show the new reinstatement fee from 1st October 2022.

We urge you to exploit this campaign with your customers to get them on-board our SWA Programme.

Note for SV9100 CP10 systems.

End of Software Assurance for the SV9100 CP10 is 31st June 2023 and as of 1st July 2022 it is no longer possible to add SWA to an SV9100 CP10 system as the minimum period is 12 months.

This is especially important when a customer wishes to migrate from an SV9100 CP10 system to the SV9100 CP20 as SWA was one of the ways to allow the licence move within LMS, this is no longer an option.

The process to migrate an SV9100 CP10 system is to have the R9 Version licence BE118381 registered within LMS. If not already registered, the R9 Version licence can be added, this is a chargeable licence.

If the customer also wishes to add SWA then this should be added to the CP20 system during the migration project within CPQ. Grace Period will not be added to the migrated CP20 as it was previously given to the CP10 that the customer is migrating.